Capital Credits

	2020	2019
Capital Credits G&T	\$1,762,442	\$1,924,064
Other Capital Cedits & Patronage	\$543,269	\$345,813
Total Capital Credits	\$2,305,711	\$2,269,877
Net margins before		
income taxes	\$3,987,229	\$3,861,261
Net margins for year	\$3,987,229	\$3,861,261
Patronage capital beginning of year	\$52,503,787	\$50,228,897
Retirement of patronage capital	\$1,257,974	\$1,264,207
Patronage capital end of year	\$55,233,042	\$52,825,951

What are Capital Credits?

LREC operates on an at-cost, not-for-profit basis. Instead of returning profits, known as margins, to stockholders who may not live in the same region or even the same state as you, LREC allocates and periodically retires Capital Credits based on how much electricity you, the member, purchased during a year. On the other hand, investor-owned utilities create a rate structure that will maximize their margins (profits) to pay dividends to their stockholders. In a cooperative business structure, your Capital Credit represents your share in the margins of the cooperative. Electric cooperatives exist to provide members with reliable electric service and high satisfaction.

CEO & President Report

LREC wrapped up the fiscal year 2020 (FY 2020), maintaining a healthy financial position. We had 1% lower energy sales as compared to 2019. However, total kWh sales were 3% higher than projections. Sales generated adequate revenues to cover all the operating expenses of the cooperative. LREC ended the year with an operating margin of \$928,810. However, the addition of the non-operating revenues enabled us to end the year with \$3,987,229 in total margins.

Other highlights from the Fiscal Year include:

- LREC members received over \$2.5 million credit (rate reduction) on their bills in the form of negative Power Cost Adjustment. (average of \$7 credit per month for residential members)
- The average residential kWh usage per month dropped to 1,155 kWhs from 1,189 kWhs in 2020.
- Total miles of line were 3,127, which served an average of 25,075 meters.

2020 was a challenging year and provided many obstacles for the LREC team to overcome. COVID-19 pandemic changed everything. There was no more business as usual. In order to protect the safety of our employees and members alike, we were forced to close our lobbies, figure out a way for the employees to work from home or work at the office by social distancing and wearing protective masks. We also had to cancel the Annual Meeting in April of 2020.

The pandemic also provided opportunities. It became obvious early in the pandemic that there was a very high demand for dependable and fast broadband service in order to allow members working from home and the distance learning for our children. LREC's Fiber-To-The-Home project had to step up trying to meet the extraordinarily high demand. The phase one construction of this broadband project which included construction of over 800 miles of fiber optics to bring high speed internet to over 9,000 homes was completed, and the Phase 2 project started. Just over 6,000 customers were connected to the broadband internet service at the end of 2020.

In December of 2020 the board was pleased to approve a patronage capital retirement/refund of \$1,257,975 to the members, bringing to total funds refunded to the members to \$24,538,502.



2020 Annual Report

LAKE REGION ELECTRIC COOPERATIVE

Your Touchstone Energy[®] Cooperative K

Providing our members safe, reliable, and competitive services today and tomorrow

Revenues and Expenses		Assets			Liabilities & Members' Equity		
Total Revenue	\$43,377,352					laity	
Expenses Controlled By Other Entities							
Cost of Power	\$25,962,266	ASSETS Utility plant	2020	2019		202	0 20
Depreciation & Amortization Interest on Long-Term Debt	\$3,694,971 \$1,904,328	Electric Plant in Service Construction work	\$122,981,436	\$116,846,648	Equities and margins Memberships	\$103,415	\$101,9
Taxes Other Interest and Deductions	\$868,956 \$90,454	in progress	\$1,443,038	\$1,202,951	Patronage capital	\$55,233,042	
Total Expenses By Other Entities	\$32,520,675		\$124,424,474	\$118,049,599	Accumulated other comprehensive income	\$1,506,460	\$1,163,5
Operations & Maintenance Consumer & Customer Service	\$5,349,587 \$1,732,146	Less: accumulated			Other equities	\$825,314	\$817,73
Administration & General	\$2,845,834	provision for depreciation and amortization	\$41,536,804	\$39,822,477	Total equities and margins	\$57,668,231	\$54 587 0
Total Controllable Expenses	\$9,927,567	Net utility plant	\$82,887,670			φ07,000,201	ψ04,007,0
		Nonutility plant	\$41,865,130	\$17,750,654	Long-term liabilities: Long-term debt less		
TOTAL EXPENSES	\$42,448,542	Construction work	\$11,298,541	\$20,092,221	current maturities	\$81,414,765	\$70,160,95
Net Operating Margins	\$928,810		\$53,163,671	\$37,842,875	Other non-current liabilities	\$4,824,505	\$5,029,7
Where the Dollar Goes		Less: accumulated			Total long-term liabilities	\$86,239,270	\$75,190,7
		depreciation Net nonutility plant	\$8,577,959 \$44,585,712		Current liabilities		
Purchased Power 61%		Net nonutility plant	φ 44 ,000,712	φ 31, 144, 100	Current maturities of		
Operation & Maintenance 12%		Other assets			long-term debt	\$1,429,978	\$1,353,0
Administration 11%		Investments in associated organizations	\$26,114,367	\$24,527,001	Line of credit Account payable	\$3,900,000 \$6,048,556	\$500,0 \$4,929,8
Depreciation 9% 📒 🛛 Taxes & Ir	nterest 7% 📕	other long-term investment		\$1,275	Consumer deposits	\$2,434,337	\$2,220,9
	Intangible assets, net	\$371,103	\$199,012	Other current and			
		Total other assets	\$26,486,745	\$24,727,288	accrued liabilities	\$4,462,429	\$4,356,0
Depreciation		Current assets:			Total Current liabilities	\$18,275,300	\$13,359,8
9% Taxes & Int	terest	Cash and cash equivalents Accounts receivable	\$2,462,353	\$2,192,727	Deferred credits	\$1,933,075	\$1,342,9
7%		doubtful accounts:	\$3,557,045	\$3,603,124			
Admin 11%		Materials & supplies	\$3,224,906	\$3,687,322			
		Other accrued assets	\$312,680	\$288,911	TOTAL LIABILITIES &	<i>ФАСА ААЕ ОТО (</i>	
Operation &		Total current assets	\$9,556,984	\$9,772,084	MEMBERS' EQUITY	\$164,115,876 \$	\$144,480,5
Maint 12%	rchased wer 61%	Deferred debits	\$598,765	\$609,949			
		TOTAL ASSETS	\$164,115,876	\$144,480,551			